

Charles Cleary is President & CEO of Leadership Outcomes, Inc. ([www.LeadershipOutcomes.com](http://www.LeadershipOutcomes.com)) an Executive *Operating Management* Support firm focused on scaling Mobile Internet, Managed Services and SaaS businesses worldwide. The company is an “expert” organization in Global Carrier Marketing, Sales, Network Infrastructure and Operations and has direct senior level relationships with the largest mobile & fixed network operators in the U.S. and Europe. The firm’s mission is *operational* in nature, working with the Board or CEO in business re-launch, LOB expansion and/ or organization augmentation in identifying markets, customers, strengthening distribution and *delivering* margin-rich revenue.

Since Leadership Outcomes’ founding in 2002, Mr. Cleary, as President & CEO of PADCOM, led this Enterprise Mobility Software firm’s commercialization, rapid growth and secured resale relationships with industry leaders such as AT&T Mobility, Motorola and Cox Communications. Prior to the founding of Leadership Outcomes, Mr. Cleary was COO, Log on America, Inc., AT&T’s Sales Vice President for Eastern PA/Southern NJ, Regional Vice President & General Manager for Teleport Communications Group’s Mid-Atlantic operating companies and Vice President of Sales for ITT/Metromedia.

Most recently as Managing Director, Mr. Cleary completed a highly-successful, fifteen-month international project for Arbinet’s CEO, where he led the development, marketing, sale and integration of a new Managed Services LOB utilizing a SaaS platform. Ongoing engagements include Blastchannel/NCAA Football, Compass Global, Inc., Software Synergy, Inc., while advisory services are offered to LLR Partners and LaSalle University’s President and the University’s Integrated Science, Business & Technology Program (ISBT). He has a BA/Economics and MBA/Marketing from LaSalle University, and is a Commissioned U.S. Army Reserve Officer/ Civil Affairs (Ret.). He is married – three daughters and resides in Jenkintown. PA.