

Leadership Outcomes



Charles F. Cleary
President and CEO
Leadership Outcomes

Charles Cleary is owner & CEO of Leadership Outcomes, Inc., a management consulting firm, established in March 2002. The firm's mission and services is to deliver hands-on operational leadership, with Charles reporting to the board of directors or business owner as CEO/COO, in a full-time or interim capacity.

Leadership Outcomes functions at the intersection of business, technology and the marketplace, applying its management expertise to key industries experiencing rapid transformation and disruption, specifically **healthcare, telecom, and banking**.

Within the **healthcare** vertical, Mr. Cleary focuses on the design, development, and implementation of business and technology best practices - each in support of a collaboratively-developed market strategy. The defined outcomes help healthcare organizations sustain the highest levels of medical & surgical quality care, patient engagement, satisfaction and retention. These best practices also enable healthcare organizations to manage costs, thereby establishing a sustainable flow of profits.

For the **telecom** industry clients, Mr. Cleary, at a senior-leadership level, focuses on all executive, financial, and operational aspects of the service-provider community globally. His CEO & COO experience spans multi-channel, domestic, and international hardware, software, and infrastructure environments with primary emphasis on "as-a-service" managed platforms and enterprise mobility markets. He has held prominent leadership positions in companies such AT&T, TCG, PADCOM, Arbinet, and Henkels & McCoy's H&M Networks.

Within the **banking** industry, Mr. Cleary integrates relevant leadership, business, and technology learnings from the other transformational markets into this dynamic, yet regulation- and compliance-centric industry. A year-long CEO engagement, completed in 2014, offered turnaround advisory and hands-on operating leadership to America's leading community banking managed service provider. Company's leadership, revenue growth, earnings, people, customers, and technology are now on upward trajectory.

Mr. Cleary received a BA in Economics and an MBA from the LaSalle University School of Business in Philadelphia. He is retired from the US Army Reserve as a Civil Affairs Officer.

To learn more please visit www.linkedin.com/in/CharlesCleary or you can reach Mr. Cleary at (610) 392-4596 or cfcleary@leadershipoutcomes.com.